



## REQUISITE BUSINESS SKILLS

# International Business Leadership Internship Job Description and Application Process

### Internship Purpose

Emotional Intelligence (EQ) is the single greatest factor that determines successful leadership and above-average performance in business. The purpose of this internship is to develop and enhance the emotional intelligence competency of interns, facilitating a distinct advantage throughout the hiring process, potential leadership promotions, learning capacity, and increased quality of life in their careers.

### Job Description

This learning process is accomplished through an authentic direct sales position which requires high levels of EQ for success. Interns work for 12 months in the marketing industry, selling annual service contracts specifically for pest control companies in Austin, Texas. Interns become licensed as pest control inspectors who generate interest by approaching potential clients at their homes, writing bids for services, and ultimately negotiating the sale of an annual contract.

### Training

Interns receive daily 1-hour training to help them to become more persuasive, self-confident, trustworthy, focused, cross-culturally competent, and goal-oriented. Interns are assessed in these emotional intelligence abilities, learn emotional competency techniques, practice, correct skills and receive feedback. As interns grow and develop in their emotional intelligence capabilities, they witness proportional growth in sales. This serves to reinforce the relationship between success and emotional competence. At the conclusion of the training, interns receive a certificate of completion.

### Compensation

Interns receive a monthly salary of \$1250 USD. Interns may also earn additional commissions of \$100 USD/sale, making this not only a paid internship, but a lucrative job opportunity.

### Visa Requirements & Fees

With assistance from RBS, interns apply for a professional J-1 intern visa in the category of Management, Business, Commerce, and Finance. This allows them to work in the United States for a maximum period of 1 year. Interns must be currently enrolled or have graduated from a certificate-granting higher level institution within the last 12 months. Applicants enter the internship to meet practical credit guidelines at their institutions. The fees to procure this visa are as follows: sponsorship fee \$1050 USD, J-1 visa fee \$131 USD, SEVIS fee is \$180 USD.

### Living Arrangements & Monthly Expenses

Housing, utilities, transportation, insurance, training, and cell phones are prearranged and are paid for monthly by each intern. Housing: \$395 USD, Transportation: \$175 USD, Insurance: \$45 USD, Cell Phone: \$35 USD, Training: \$120 USD, Taxes: ~6%

### Application Process

Applications are evaluated for consideration on the last day of each month, concluding April 25, 2013. However, the qualification process is stringent and only 15-20% of applicants are accepted by RBS. The stages of the application process are:

1

#### Application Stage

##### Submit:

Current Resume  
Letter of Purpose  
Transcript of Grades  
Recent Color Photo

2

#### Interview Stage

Preliminary Interview  
Formal Interview

##### Submit:

2 Letters of Recommendation  
Company EQ Competency Test

3

#### Visa Application

Apply for DS-2019 Sponsorship  
Interview for J-1 Visa at Embassy  
Make Travel Arrangements

##### Submit:

Required Sponsorship Documents  
Sponsor, Visa, SEVIS fees

Please send your application to [applications@requisitebusinessskills.com](mailto:applications@requisitebusinessskills.com)  
More details may be found at our website: [www.requisitebusinessskills.com](http://www.requisitebusinessskills.com)